





- 1. Busting five PR myths
- 2. What is I Do My Own PR?
- 3. How PR can boost your efforts
- 4. The importance of a call to action
- 5. Six key ingredients for building your story
- 6. Our easy-to-use process
- 7. Exclusive offer
- 8. Q&A



Is this you?

The pressure is on me to raise money and awareness quickly and efficiently.

How can I get people to care enough about our cause to put their hands in their pockets today and at a reasonable cost?



Good news

PR really could be the answer for you.

And even better news, is that PR can work with your existing marketing activities or in isolation.





Just to be clear. PR is not this.

This is advertising and there's nothing wrong with it

However...





Brings your campaign to life.

Tells a real story.

Talks about real results.

Uses the power of emotion to create a connection with your supporters.







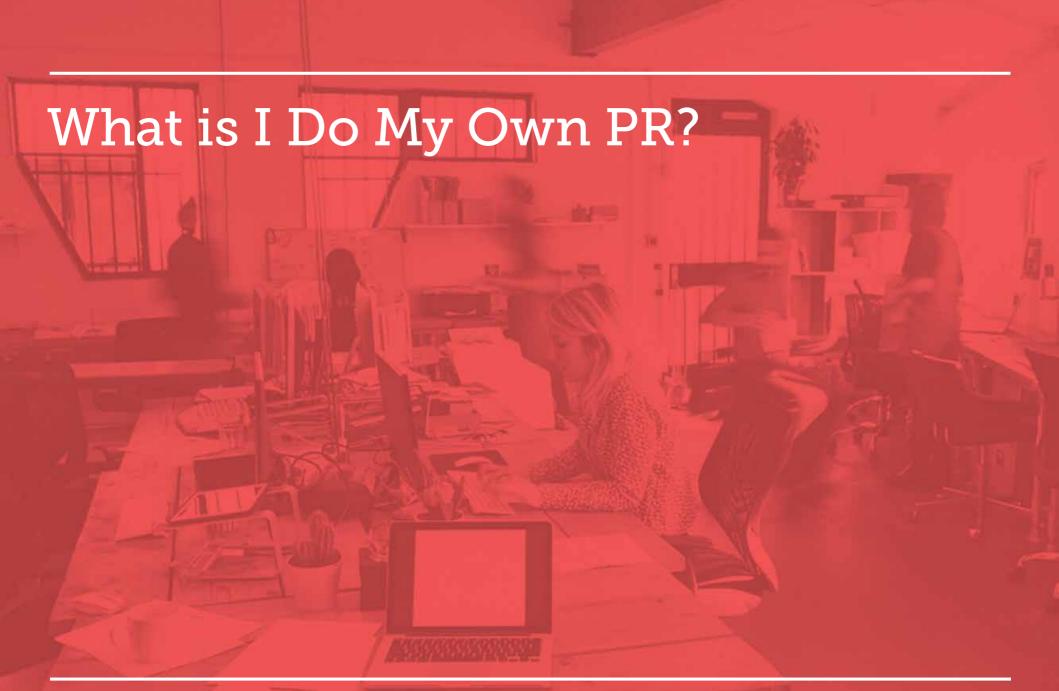
Helping not-for-profits to raise funds and awareness through PR ©2017





- 1. I don't have time
- 2. PR is a mystery to me
- 3. I don't have any media contacts
- 4. PR is too expensive
- 5. I'm worried I'll stuff it up



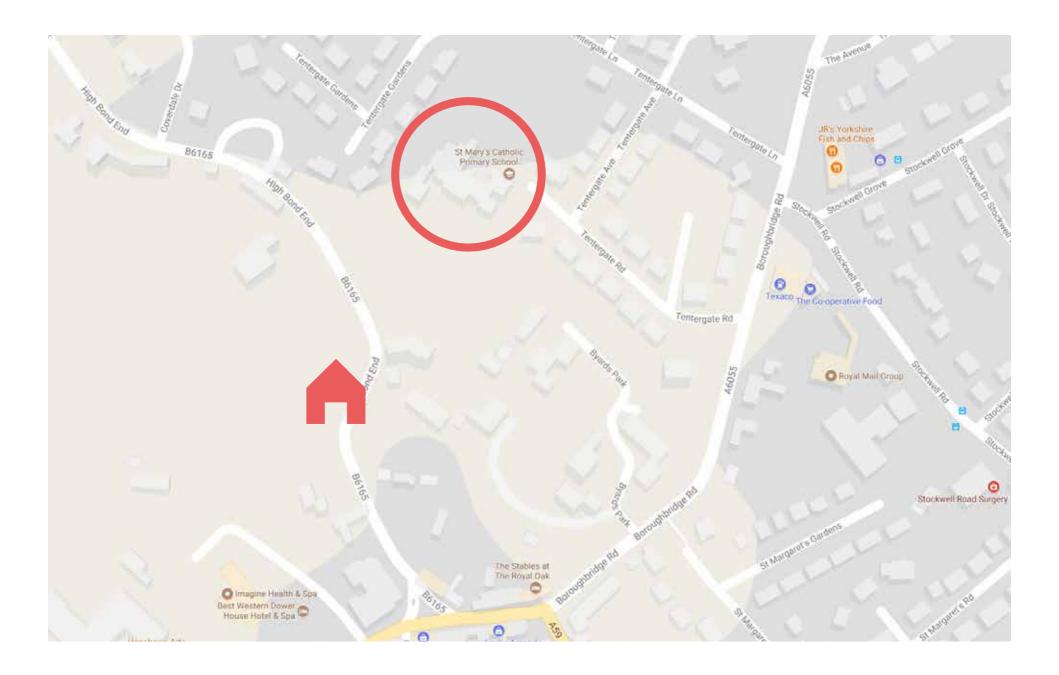


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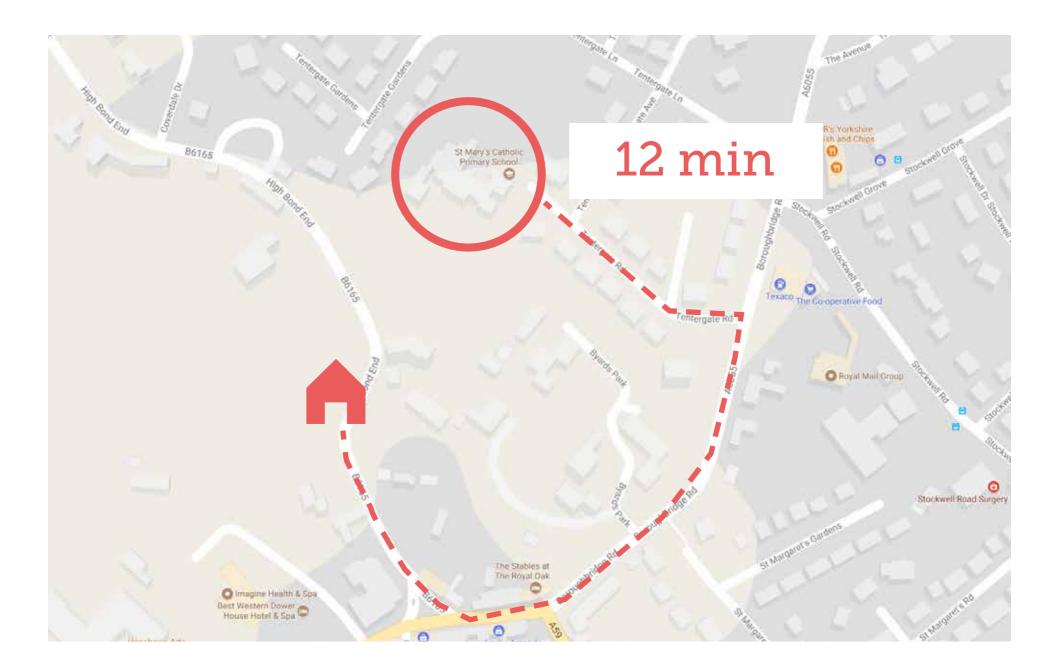




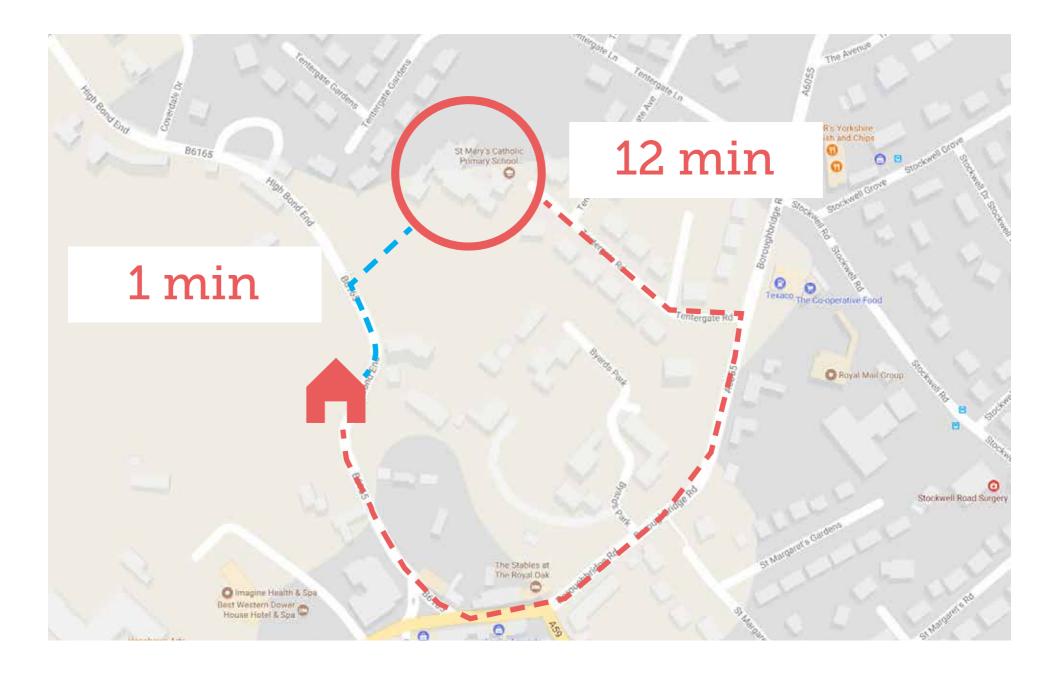




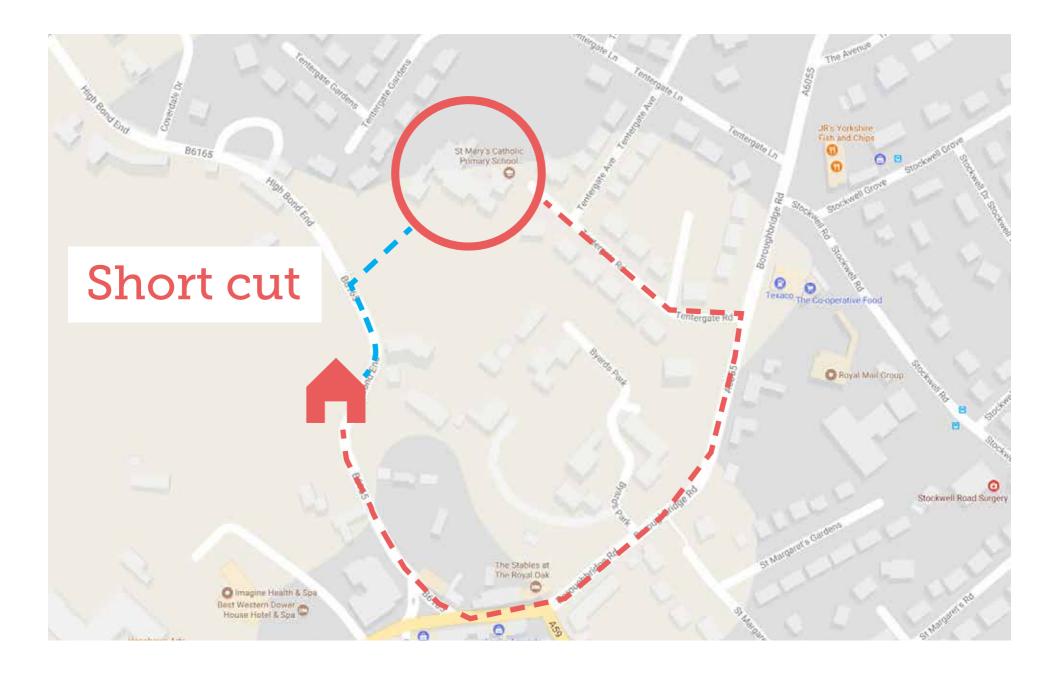


















IDO = PR short cut



20+ years experience







- **Best practice**
- **Easy to follow**
- **Save you time**
- **Cost effective**
- Media contacts



How can PR boost your cause?



Builds trust and credibility

(third party talking about your cause)



Builds trust and credibility

(third party talking about your cause)

Gets you out of the ad clutter

(you don't appear in the paid ad break)



Builds trust and credibility

(third party talking about your cause)

Gets you out of the ad clutter

(you don't appear in the paid ad break)

Educates potential supporters

(why your cause is important, difference you make, how you spend donations and how they can support you)



"PR is so crucial for not-for-profits.

Done properly, PR can be the catalyst that boosts your fundraising or awareness campaign by spreading your message far and wide."

Kate Frost - Former CEO of YWCA NSW & Learning Links and Head of Fundraising The Smith Family.









Show your warmth this winter



The Mission Australia Winter Appeal is on now. Please help us help homeless families like Brenda and her children.

Donate today

Call 1800 88 88 68 missionaustralia.com.au





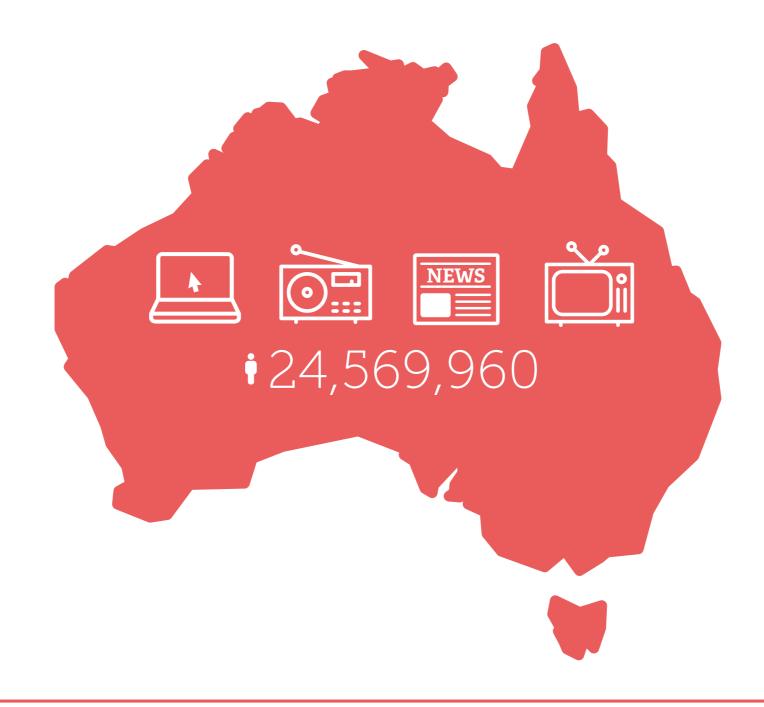


















Clear call to action

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Add substance



Add colour

Add substance



Add credibility

Add colour

Add substance



Spokesperson

Add credibility

Add colour

Add substance

Base story





Spokesperson

Add credibility

Add colour

Add substance

Base story







Base Story

Rip Current Safety Awareness Don't risk the rip



Add substance

Base Story

Men 18-39 yrs most at risk More Aussies die in rips than from floods, shark attacks + cyclones combined

Rip Current Safety Awareness Don't risk the rip



Add colour

Man who was rescued SL Saver to talk about rescues

Men 18-39 yrs most at risk More Aussies die in rips than from floods, shark attacks + cyclones combined



Rip Current Safety Awareness

Don't risk the rip

Add colour

Add substance

Base Story

Facts about Rip Currents Study

Man who was rescued
SL Saver to talk about rescues

Men 18-39 yrs most at risk
More Aussies die in rips than from
floods, shark attacks + cyclones
combined

Rip Current Safety Awareness
Don't risk the rip



Spokesperson

Add credibility

Facts about Rip Currents Study

Man who was rescued
SL Saver to talk about rescues

Men 18-39 yrs most at risk
More Aussies die in rips than from floods, shark attacks + cyclones combined

Rip Current Safety Awareness
Don't risk the rip



Bondi Beach Man rescued Spokesperson SL Savers on duty Dye release Spokesperson SLS Coastal Safety Manager Add credibility Facts about Rip Currents Study Man who was rescued Add colour SL Saver to talk about rescues Men 18-39 yrs most at risk Add substance More Aussies die in rips than from floods, shark attacks + cyclones combined Base Story **Rip Current Safety Awareness** Don't risk the rip



















666 ABC Canberra























Rips are the real danger







Sünday Telegraph

Surf rips deadly for men

The West Australian

INSIDE COVER

The Sydney Morning Herald





Don't risk the rip this summer



Safety first for ripping swim fun

Easy. Boost.

You just need the process





Building your story and CTA



Building your story and CTA

Preparing your media materials



Building your story and CTA

Preparing your media materials

Approaching the media





Our offer today. Usually \$500

Free onboard

- > 30 minute session 1-on-1
- > Start with clarity
- > Saves you time



Free onboard





Free onboard





Building your story and CTA



Free onboard









Preparing your media materials



Free onboard









Preparing your media materials

Approaching the media



- > Direct access to us
- > 100 media contacts
- > Support for your first campaign
- > Unlimited campaigns



Free onboard





Free onboard



Building your story and CTA

Preparing your media materials

Approaching the media





Free onboard

Work out your target audience and media

Building your story and CTA

Preparing your media materials

Approaching the media

- > Go solo
- > 50 media contacts
- > Help button (\$375 session)
- > Unlimited campaigns





COB Thursday 13 July to buy either kit for the onboard session

Start the onboard whenever you're ready.





Questions



team@idomyownpr.com

Include a phone number





