

WHO AM I

- **SAM HEADBERRY**
- SENIOR CONSULTANT, INFOXCHANGE

- » 12 years in the NFP sector
- Focus on housing and homelessness
- » Data geek
- » Believes Business Intelligence will drive better results for service users
- Wants a Harley Davidson



BUSINESS INTELLIGENCE

IN THE NOT FOR PROFIT SECTOR

Business intelligence

"Business intelligence (BI) leverages software and services to transform data into actionable intelligence that informs an organization's strategic and tactical business decisions."

Source: CIO Insider, accessed 1 November 2017



Why is it important?

Having access to the right intelligence and insights ensures you:

- » Demonstrate the impact of your services
- » You are informed on your services and service provision
- » Supports your organization define its strategy
- » Support your organization define areas of competitive advantage
- » Identify areas of internal and external strengths that can be leveraged
- » Support your organization be more competitive in funding opportunities



Who would use it and why

- » Senior managers and Executive
 - Generate insights to determine organizational strategy
 - Monitoring organizational performance
- » Middle management
 - Identify trends and needs in service delivery
 - Staff management
- » Case managers/ direct service workers
 - To see the impact of their work
- » Administration
 - For reporting and compliance purposes







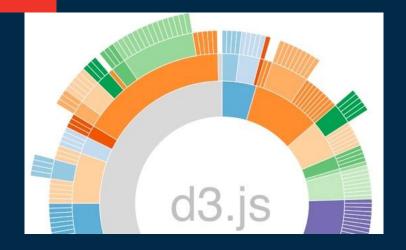


DATA VISUALISATION TOOLS









Power Bl

PowerBl Building Blocks

Data Visualisations Reports Dashboard



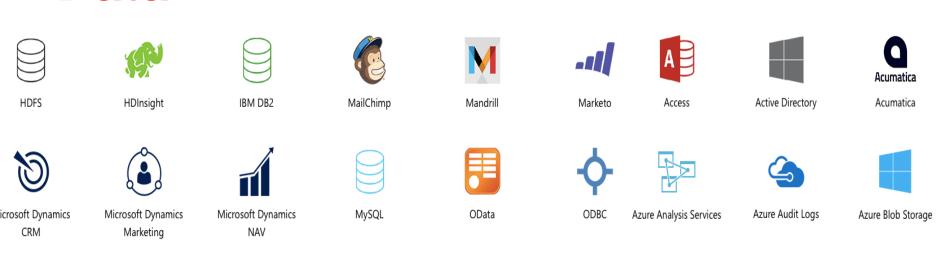
Data

Planview Enterprise

Spark

Spark on Azure

HDInsight





Azure Mobile

Engagement

af

appFigures





Azure Table Storage



Github

SQL Server Analysis

Services

Azure Marketplace

comScore

Google Analytics



SQL Database Auditing

PostgreSQL





QuickBooks Online

SQL Sentry





Salesforce

SQL Server



SendGrid

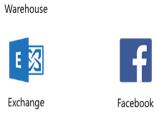
Stripe

SQL

Azure SQL Database



Azure SQL Data





Adobe Analytics

Azure DocumentDB

(Beta)

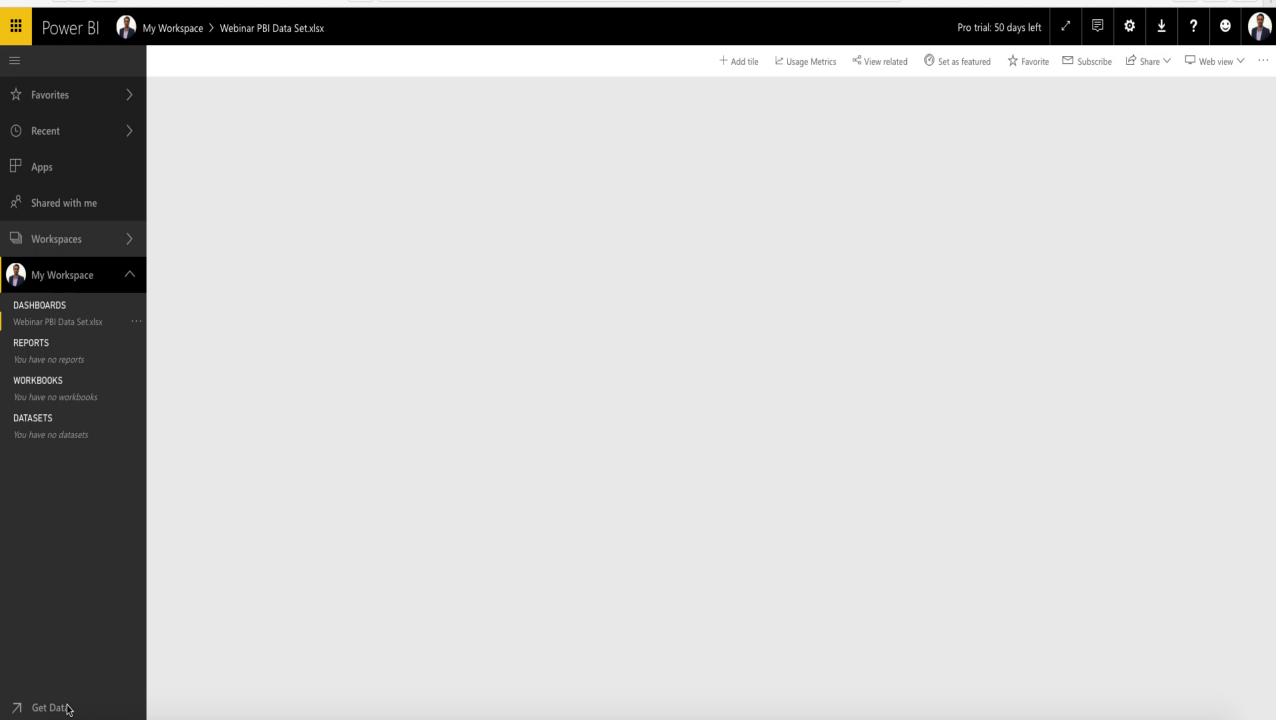
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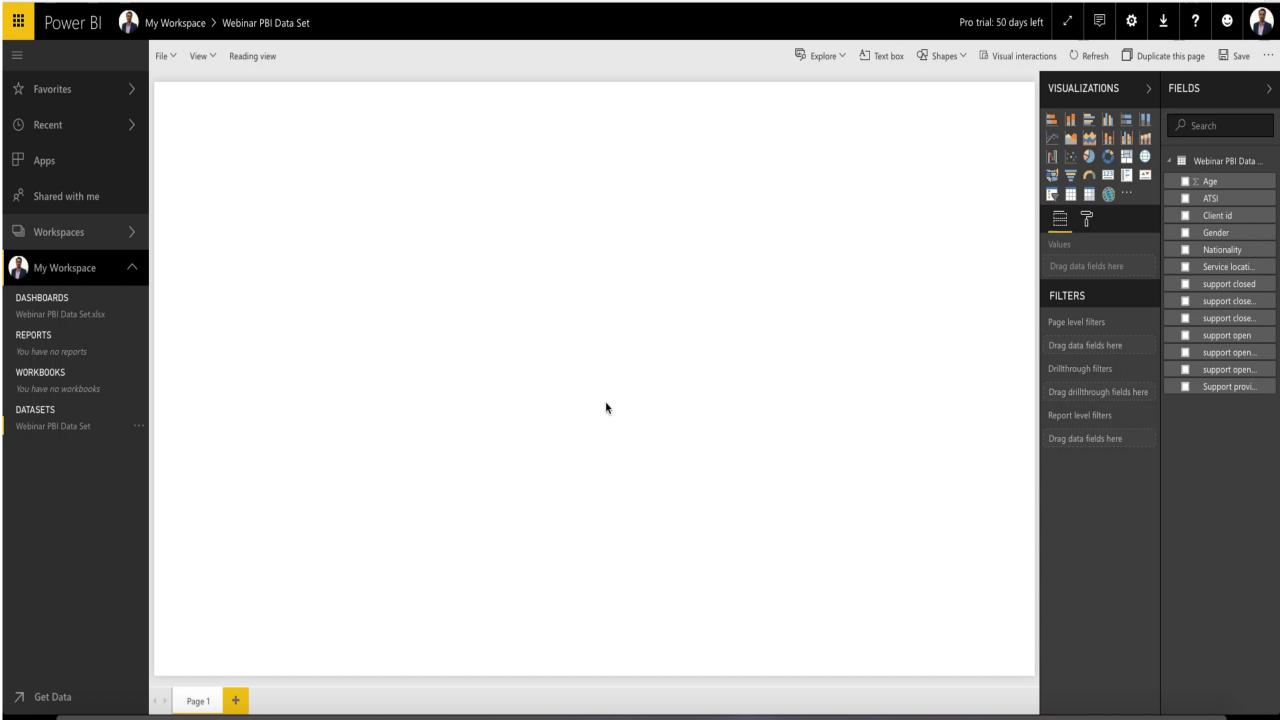
Oracle

SharePoint Lists

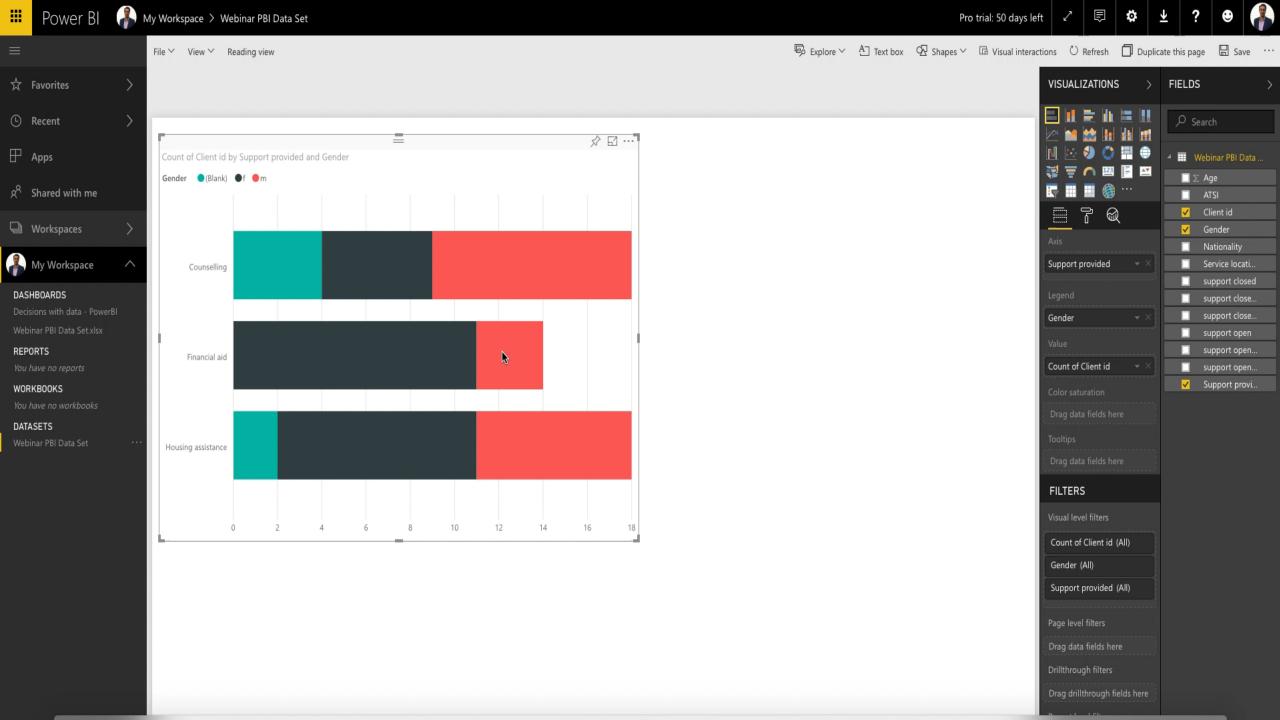


VISUALISING DATA

Data comparison charts Data reduction charts Comparison Relationship Composition Distribution Evolution Profiling Pie Grouped bars Bars Histogram Line Scatterplot Bullet Dot plot Pareto ID Scatterplot Connected Scatterplot Cycle plot Scatterplot matrix Horizon . Heat mab Multidimensional Pie ID Scatterplot Boxplot Bubble Reorderable matrix Horizon Step 8 9 Connected Scatterplot Slope Alert Parallel Plot Trellis

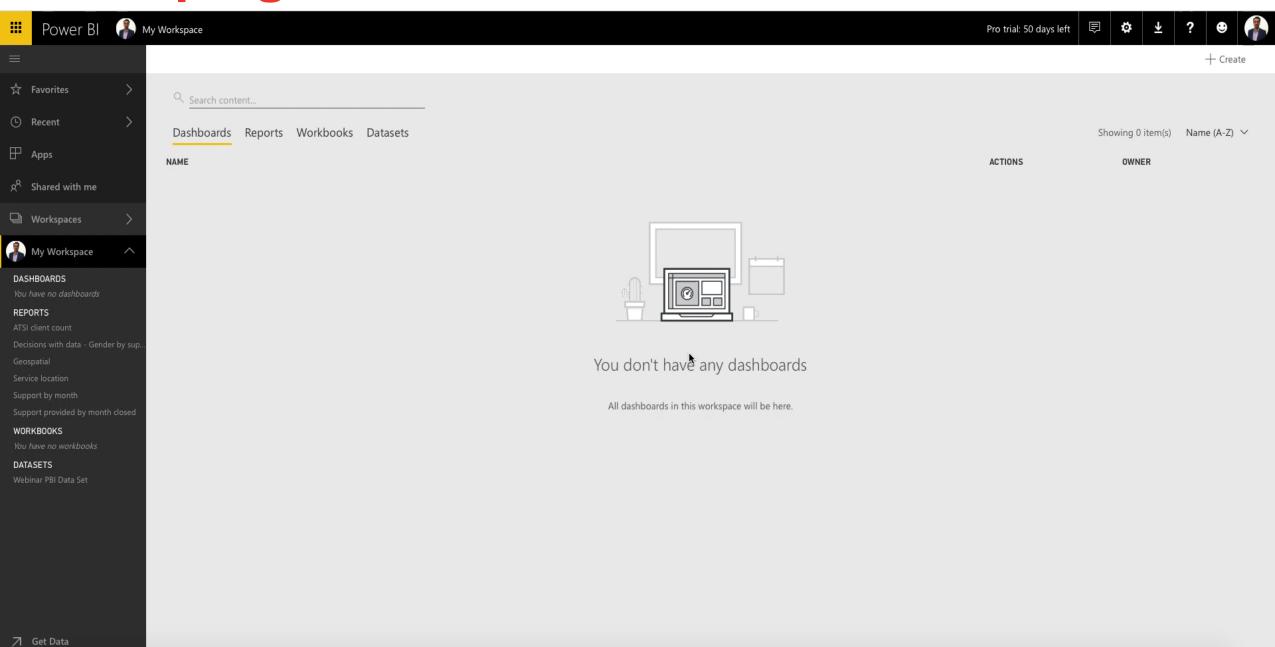


REPORTS



DASHBOARD

Developing a dashboard

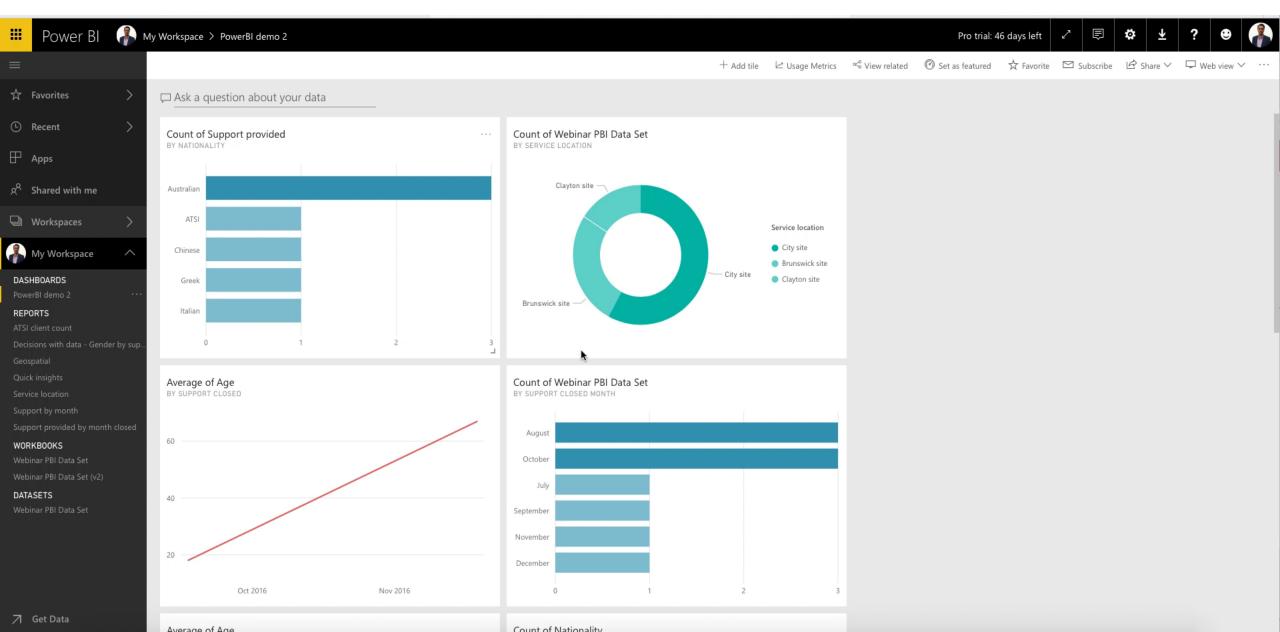


Dashboard example

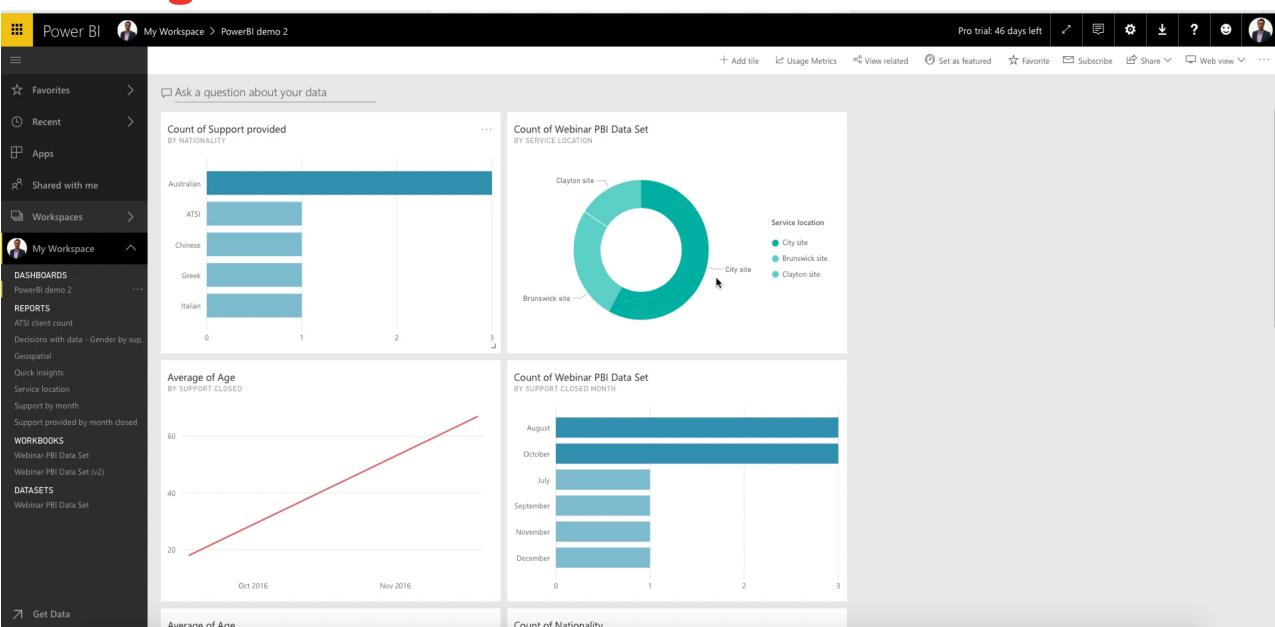


ADVANCED FEATURES

Querying data (Q & A)



Sharing Data



Quick insights



Going deeper

- » Can query multiple data sources in a single report
- » Can perform advanced data analysis
- » Can query data sources in real time using API's and Odata
- » Can use DAX to undertake more advanced data modelling
- » Can undertake Big Data analysis using Spark and Azure HDInsight



Recap

- » What we've covered today:
 - Business Intelligence overview
 - BI in the NFP space
 - Introduction to PowerBI
 - PowerBI building blocks
 - Accessing data
 - Visualizations
 - Reports
 - Dashboards

- Data Querying
- Data Sharing
- Quick insights
- Going deeper



THANK YOU

PLEASE GET IN TOUCH



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